

Senate Fiscal Office 03.29.2021

FY2022 Budget

Article 11: Relating to Adult-Use Marijuana

#### Overview

- Legalizes the recreational use and purchase of marijuana for adults 21+ with an anticipated start date of April 1, 2022.
- Establishes an overall estimated tax rate of approximately 20.0 percent comprised of excise and sales taxes.
- Includes provisions to ensure minority access to the industry.
- Includes safeguards to ensure the medical marijuana market is not adversely impacted.

## Fiscal Impact

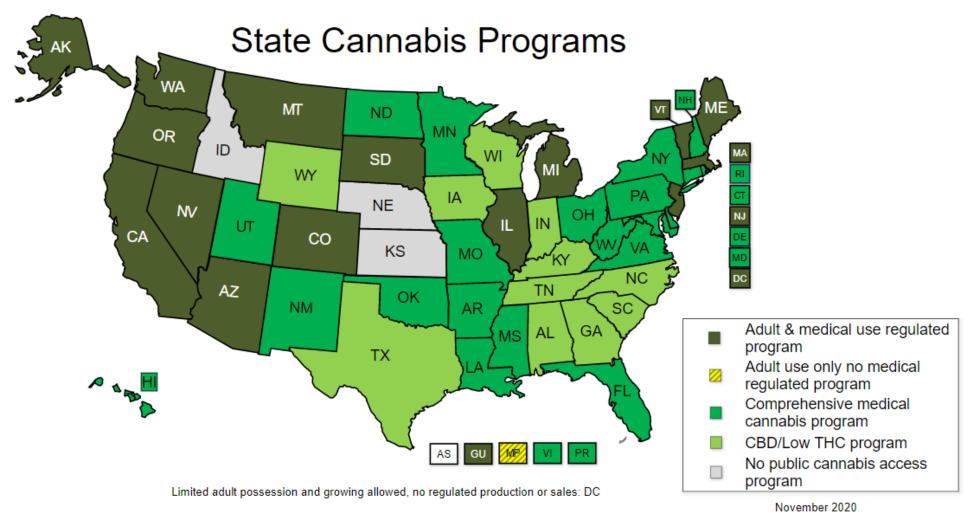
#### **Article 11 Revenues**

| Initiative                     | FY2022       | FY2023       |
|--------------------------------|--------------|--------------|
| Licensing Fees                 | \$3,816,000  | \$2,652,250  |
| Retail Excise Tax              | 2,387,902    | 9,551,606    |
| Retail Sales Tax               | 1,671,531    | 6,686,124    |
| Cultivator Excise Tax - Flower | 1,335,073    | 5,340,292    |
| Medical Cultivator Excise Tax  | 1,172,703    | 2,345,407    |
| Cultivator Excise Tax - Trim   | 410,849      | 1,643,398    |
| Total                          | \$10,794,058 | \$28,219,077 |

#### **Article 11 Net Impact**

| Initiative                               | FY2022       | FY2023       |
|--|--------------|--------------|
| Total Revenues                           | \$10,794,058 | \$28,219,077 |
| State Expenditures (Increased in FY2022) | (2,698,515)  | (7,054,769)  |
| Additional Expenditures in Year 1        | (4,805,954)  | -            |
| Share Dedicated to Municipalities        | (1,619,109)  | (4,232,862)  |
| Annual General Revenue Transfer          | \$1,670,481  | \$16,931,446 |

Totals may vary due to rounding.



Legalization is currently being proposed in New York and Connecticut. Source: NCSL

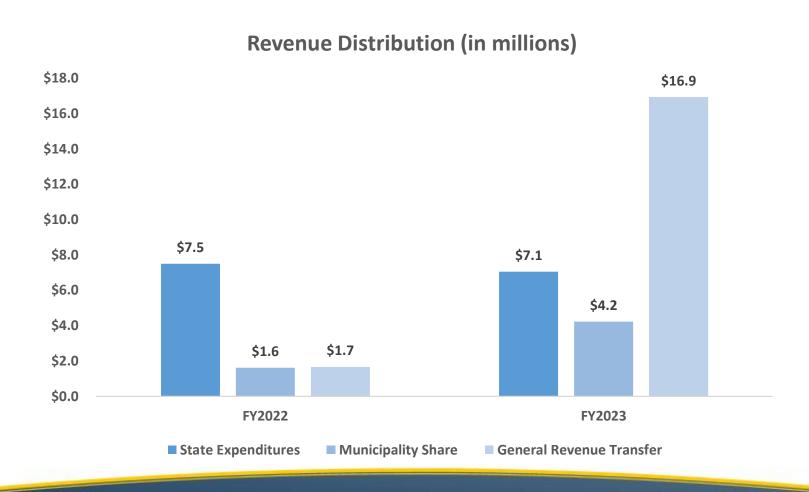
## Adult-Use Marijuana Program

- Allows for the purchase of up to one ounce and storage of up to five ounces for those aged 21 and over.
- Households with two or more adults over 21 can store up to 10 ounces. Stored marijuana must be inaccessible to youth.
- OMB estimates there would be 97,480 consumers in the adultuse market and \$23.9 million in sales for FY2022 and \$95.5 million in FY2023.

#### **Estimated General Revenue Transfer by Fiscal Year**



### Adult-Use Revenue Distribution

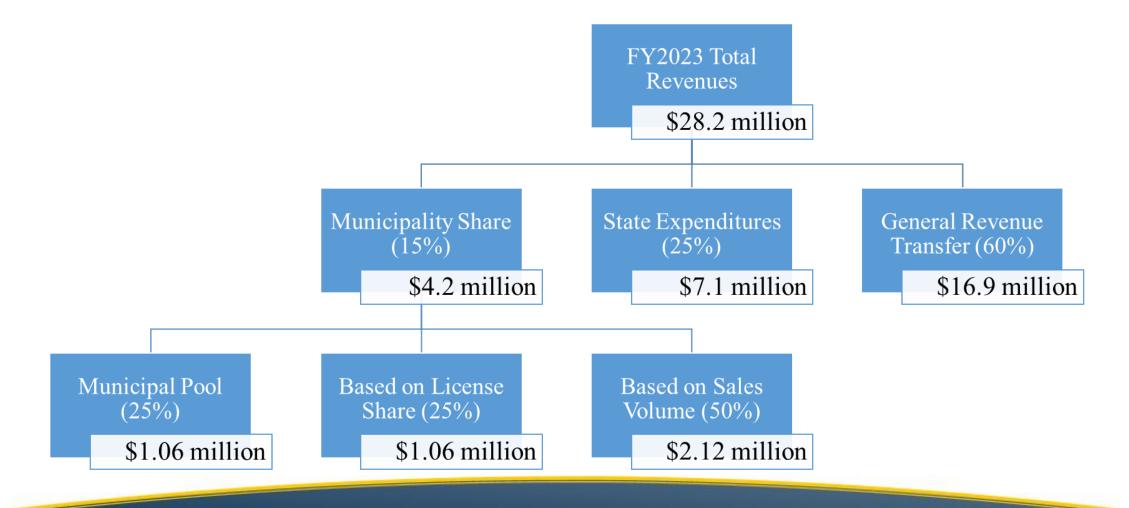


## Adult-Use Marijuana Licenses

| License Type       | <b>Application Fee</b> | License Fee | FY2022 Estimated Revenues | Authorized Activities  |
|--------------------|------------------------|-------------|---------------------------|--|
| Cultivators        | \$5,000                | \$15,000    | \$1,460,000               | Grow, package, sell marijuana at wholesale to retail stores. |
| Cultivators        | 75,000                 | 715,000     | 71,400,000                | Transfer marijuana to licensed processors                    |
| Manufacturer       | 5,000                  | 15,000      | 1,095,000                 | Manufacture marijuana products                               |
| Manufacturer       | 3,000                  | 13,000      | 1,033,000                 | Sell wholesale to retail stores.                             |
| Retail             | 5,000                  | 15,000      | 1,010,000                 | Sell retail to individuals 21+                               |
| Lab Testing        | 5,000                  | 20,000      | 85,000                    | Collect and test samples of marijuana                        |
| Ancillary Licenses |                        | 9,000       | 90,000                    | Other licenses associated with adult-use marijuana           |
| Employees          |                        | 100         | 76,000                    | License required for employment with any marijuana licensee  |
| Total Fee Revenue  |                        |             | \$3,816,000               |  |

Fees will be promulgated by OCR, actual fees and/or revenue may vary.

### Distribution of Funds



## Local Impact

- Municipalities may temporarily prohibit classes of marijuana licenses via a local ordinance. In order to continue the prohibition, municipalities would have the opportunity to limit or ban retail sales of marijuana through referendum. The referendum must be passed by a simple majority on or before November 2, 2021.
- 15% of adult-use marijuana revenues would be distributed to municipalities
- Each Municipality would receive an equal portion of the share dedicated to all municipalities. The remaining funds would be distributed based on license volume and sales volume.
  Estimated Municipality Distribution

| Allocation               | FY2022      | FY2023      |
|--------------------------|-------------|-------------|
| Sales Volume (50%)       | \$835,766   | \$2,116,431 |
| License Volume (25%)     | 417,883     | 1,058,216   |
| All Municipalities (25%) | 417,883     | 1,058,216   |
| Total                    | \$1,671,531 | \$4,232,862 |

### Tax Revenues

| Initiative                                | Тах                                     | FY2022      | FY2023       |
|---|---|-------------|--------------|
| Cultivator Excise Tax - Retail            | \$10/ounce of flower, \$3/ounce of trim | \$1,745,922 | \$5,483,690  |
| Cultivator Excise Tax - Medical Marijuana | \$10/ounce of flower, \$3/ounce of trim | 1,172,703   | 2,345,407    |
| Retail Sales Tax                          | 7%                                      | 1,671,531   | 6,686,124    |
| Retail Excise Tax                         | 10%                                     | 2,387,902   | 9,551,606    |
| Total                                     |   | \$6,978,058 | \$24,066,827 |

## Agency Expenditures

- First year expenditures, totaling \$7.6 million, would be used for expenses related to the adult-use market including:
  - Training and resources for public safety departments
  - Public health monitoring and surveillance
  - Licensing and regulation of adult-use marijuana facilities
  - Substance abuse prevention activities
  - Collection of tax revenues

#### FY2022 State Agency Adult-Use Marijuana Expenditures

| Agency  | Restricted Receipts |
|---|---------------------|
| Business Regulation                           | \$3,929,463         |
| Executive Office of Health and Human Services | 1,433,333           |
| Public Safety                                 | 849,997             |
| Revenue                                       | 798,938             |
| Health  | 366,785             |
| BHDDH   | 236,734             |
| Total Expenditures                            | \$7,615,250         |

### **Prohibited Activities**

# The Article does not permit the following activities related to adult-use marijuana:

- Possession of marijuana plants without a cultivator license or medical marijuana plant tags.
- Exceeding the statutory possession limits.
- Possession on prison or school grounds, public transportation, drug treatment facilities, and public places.
- Distribution, transfer, or sale to minors under 21.

## Impact on Medical Marijuana

- Current compassion centers and cultivators may apply for adult-use cultivator and retail licenses so long as they can prove doing so will not have an adverse impact on the medical market and patients.
- A new weight-based excise tax on cultivators would also be applicable to medical marijuana cultivators.

## **Equal Opportunity**

- Prohibits denial of cannabidiol (CBD) and any marijuanarelated licenses on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, age, national origin, or disability.
- Requires that at least five or 20.0 percent, whichever is greater, of all the marijuana establishment licenses, must be awarded to qualifying Minority Business Enterprises (MBEs).

### Considerations

- The legalization of marijuana in nearby Massachusetts is often cited as a reason to legalize in Rhode Island, as resources are needed to deal with increased access to marijuana. How will the allocated funds for marijuana-related expenditures help the State deal with these externalities?
- Massachusetts experienced implementation issues, is an April start date enough time to ensure there will be a safe and effective rollout?
- Are prices anticipated to be low enough to drive people out of the illicit market?

### Considerations

- What impact will the adult-use state-controlled market have on the environment?
- What tools are available for police officers to detect that an individual is driving under the influence of marijuana?
- What will be done to ensure social equity in legalization?
- How can the State ensure that the medical market is not adversely impacted, when there is a new fee that will likely be passed onto patients?